Issue No:80

TOTAL DEAL SIZE:

\$600 M+

DEAL COUNT:

35+



WEEKLY DEAL ROUNDUP

13 June 2022 - 19 June 2022



STARTUP	ABOUT	DEAL SIZE	ROUND	INVESTORS
ShareChat	Provider of a vernacular-based social networking platform. It offers a vernacular social platform for sharing photos and videos. It enables users to share content in various languages, follow local celebrities and expand their network.	USD 255 M	Series H	Google, Times Group and Temasek
upGrad	App-based platform providing higher education programs for working professionals. It offers online accredited courses and certificates in relevant industries such as e-commerce, big data, and BFSI.	USD 225 M	Undisclosed	James Murdoch's Lupa Systems, Educational Testing Service
INFRA. MARKET	InfraMarket is an online marketplace for procuring construction materials. The platform enables users to browse through materials such as cement, ready-mix concrete, aggregate, construction chemicals among others.	USD 50 M	Undisclosed	Liquidity Group's MARS Unicorn Fund
G.O.A.T	Platform acquiring eCommerce brands. The company that acquires, operates, and grows D2C brands. After acquiring, the company optimizes businesses using Big data and AI technology to reduce cost, optimize operation, and increase profitability.	USD 50 M	Series A	Winter Capital, 9Unicorns, Venture Catalysts, Vivriti Capital and Oxyzo



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SKIN SCIENCE	Internet-first brand offering organic beauty products. The product catalog includes skincare products, hair care, bath & body care products, hygiene products devoid of parabens, sulphates, colour, or silicones.	USD 48 M	Undisclosed	Singapore-based GIC (Waverly Pte Ltd)
Chaayos	Platform offering different types of Chai. Chaayos introduced personalised chai concept to make " Meri wali Chai"	USD 45 M	Series C	Alpha Wave Ventures.
😸 FanClash	Esports fantasy gaming platform. Features include e- sports tournament management, fantasy contests management, league management, and more.	USD 40 M	Series B	Sequoia Capital India, Falcon Edge, Info Edge India and Matic Networks (Polygon)
Gro¥o	B2B Cloud-based platform for manufacturing execution system. Manufacturer of multi category products and offers automation applications. It offers features such as raising inquiries, browsing catalogs, supplying fabric, ordering raw materials, etc.	USD 40 M	Series A	Tiger Global, Alpha Wave Global



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😚 Battery Smart	Battery Smart is a provider of battery-swapping station network for electric vehicles. The company offers interoperable li-ion battery swapping stations for electric three-wheelers and two-wheelers.	USD 25 M	Series A	Tiger Global, Catalyst Trusteeship Limited and Orios Fund
Siply	App-based micro-savings & investment platform for individuals and enterprises. It offers a solution for digital onboarding, investments in SIP, mutual funds & deposits, withdrawals, goal-based flexible and frictionless micro-savings.	USD 19 M	pre-Series A	QI Ventures, LetsVenture, and JITO
Financial services for small city India	Corresponding banking solution. It offers multiple financial products including lending, banking, insurance, and savings products for underbanked individuals.	USD 15.5 M	pre-Series B	3one4 Capital
() PayGlocal [®]	Cross-border payment processing platform for businesses. It offers end-to-end payment processing, risk management, and a global stack for accepting payments.	USD 12 M	Series B	Tiger Global, Sequoia Capital India and BeeNext



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Plobal Apps	Plobal Apps is a DIY platform for various businesses and brands to build their own custom mobile apps. Customers can choose a category, select the features required, test the app, and then pay & publish the app.	USD 8.5 M	Undisclosed	Elevation Capital and Bessemer Venture Partners, Better Capital.
00 QueueBuster™	QueueBuster provides mobile POS software for retailers. Allows retail owners to use their mobile or tablets as a POS terminal.	USD 8.16 M	Series A	Chiratae Ventures, Omidyar Network India and Flourish Ventures, DMI Alternative Investment Fund (the Sparkle Fund) and Unaprime Investment Advisors
Pazcare	Cloud-based platform for employee benefits. It enables enterprises to design, administer, and manages the employee benefits program for their employees.	USD 8 M	Series A	JAS Fund, 3One4 Capital and Beenext Asia
ec@zen	Ecozen Solutions manufactures and supplies solar- powered irrigation solutions such as solar-powered pumps and pump hubs.	USD 7 M	Series C	Coromandel International's venture capital arm Dare Ventures, Caspian and Hivos-Triodos Fonds, with Northern Arc, UC Inclusive Credit, Maanaveeya and Samunnati



STARTUP	ABOUT	DEAL SIZE	ROUND	INVESTORS
Procol	Provider of procurement software for business. Provides networked procurement software tools enabling single places for trading, live auctions, analysis of market rates, live online procurement and real-time purchase visibility	USD 5.5 M	Series A	Surge Ventures, Blume Ventures, Beenext
Terra.do	Global platform for climate careers, learning and building a community of climate professionals, employers and experts	USD 5 M	Seed	Avaana Capital, SIG, the TELUS Pollinator Fund
DaoLens	DAO offering a marketplace for individuals to work on different projects. It helps contributors discover and contribute to the DAO where they belong and helps contributors change how they live their lives by changing how they work.	USD 5 M	pre-seed	Nexus Venture Partners, Better Ventures, and iSeed II, Sandeep Nailwal, Raj Gokal, Simon Doherty and Tribe Capital's Arjun Sethi
ज्यूट	Digital bank for businesses It enables MSMEs to connect accounts from multiple financial institutions into a single platform. It features protected transactions, revolvable lines of credit, real-time notifications, e-cheques and account conciliations.	USD 4.6 M	Seed	Quona Capital, BEENEXT, DG Daiwa Ventures, Goodwater Capital, Allin Capital



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Spendflo	Offers SaaS-enabled procurement management platform. The platform helps users in purchasing products, negotiating, managing subscription services and approval processes. Also keeps track of the spending and savings.	USD 4.4 M	Seed	Accel India and venture partner Together Fund, BoldCap and Signal Peak Ventures
T⊙PRANKERS™	Offers test preparation solution ranging from full length to chapter-wise tests for various examinations such as CLAT, CTET, IBPS. Offers detailed test analytics, step-by-step solutions, evaluating time management, topic discussion forum among others.	USD 4 M	Undisclosed	Sixth Sense Ventures
foxtale	D2C Skin care brand offering Face serum, Moisturizer, Sunscreen and Face wash	USD 4 M	pre-Series A	Matrix Partners India, Kae Capital.
ΙΝΝΟΫΙSΤ	D2C Skin and Hair care brand offering a wide variety of Skin and Hair care products.	USD 3.5 M	pre-Series A	Accel Partners and 72 Ventures



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2 zeeve	Blockchain-based node deployment & management solutions for businesses. It features solutions for heterogeneous deployments, monitoring, and analytics, on-demand scaling, optimization, and self- healing of nodes.	USD 2.65 M	Undisclosed	Leo Capital and Blu Ventures
Nume	Nume, a Fintech platform, is a layer two protocol that facilitates crypto payments between merchants and buyers.	USD 2 M	Undisclosed	Sequoia Capital India, Beenext, Whiteboard Capital
FINANCE	Decentralized lending platform focused on micro small and medium enterprises	USD 1.3 M	Seed	Inflection Point Ventures, LetsVenture, Endurance Capital, KubeVC
VTION	Digital consumer behaviour intelligence software helping the businesses to interact with the most relevant consumers	USD 1.3 M	pre-Series A	YourNest Venture Capital



STARTUP	ABOUT	DEAL SIZE	ROUND	INVESTORS
O Gullak	App-based platform for savings. Users can save more every day, and set regular saving plans, and investment plans and goals.	USD 1.2 M	Undisclosed	Better Capital and Stellaris Venture Partners, Vimal Kumar and Sheetal Lalwani, Shan MS Ramanathan RV, Maya Kunnath, Nitin Gupta and Prasanna Sankar
C newtrace	Provider of hydrogen generation. The company provides electrolyzer technology in order to accelerate the decarbonisation of mobility, industrial, energy and chemical sectors.	USD 1 M	seed	Speciale Invest
	Provider of online car repair services booking app. It provides general servicing, maintenance, detailing, painting, and other services for cars. Provides job status and reminders.	USD 1 M	pre-Series A	Canbank Venture Capital Fund Ltd, Rajiv M Sanghvi of PPS Group and Naveen Philip, Inflection Point Ventures and JPIN
TESSEL Innovate. Preserve. Grow	Provider of temperature controlled warehousing, transportation and logistics services	USD 0.96 M	Undisclosed	Mela Ventures, 1crowdAngels and 1Fund



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论 Kytchens	Platform offering Kitchen as a Service(KaaS) for F&B brands. It helps in setting up a procurement supply chain to preparing/cooking food in the cloud kitchens and also provides packaging food and delivery services.	USD 0.83 M	pre-Series A	Anicut, Anand Ladsariya, Bharat Jaisinghani, and Neeraj Goenka
MicroGO	MicroGo is a bio-pharma microbe industry research and solutions company. The company provides contract research for microbial contamination resistant solutions in food, air, surface, and drinking water.	USD 0.76 M	pre-Series A	angel investors in Calcutta
• DPDzero	Provider of an Al-based collection portfolio management platform for lenders. The platform enables lenders to automate collections, analyze performance, and manage collection portfolios.	USD 0.5 M	pre-seed	Better capital, Kunal Shah, Ramanathan RV, Nishchay AG, Vijay Rajagopalan, Abhishek Kothari, and Untitled Ventures
Yotrikart	Platform providing passengers the opportunity to buy FMCG products of daily need while traveling.	USD 0.45 M	Seed	Artha Venture Fund



STARTUP	ABOUT	DEAL SIZE	ROUND	INVESTORS
IST Hard Seltzer	The company provides homegrown alcoholic beverages with 5% ABV, lower calories over traditional beer and wine, enabling people to socialize and unwind with a drink, but still stay in control.	USD 0.33 M	seed	Indian Angel Network (IAN)



OTHER UPDATES AND M&A DEALS

- CleverTap [Retention Cloud] acquired Leanplum [Customer Engagement] for an undisclosed amount
- Shiprocket [Shipping and Fulfillment] acquired majority stake in Pickrr [E-Commerce] for USD 200 Mn
- Mensa Brands [Thrasio] acquired Pebble [D2C consumer electronics] for an undisclosed amount
- ControlZ [Renewed smartphone] acquired Overcart [B2B Market place] for an undisclosed amount



About Nucleus Advisors

Nucleus AAR Advisors LLP is an Investment Banking and Risk Advisory Firm providing specialized services in the field of Startup Advisory, M&A Advisory, International Taxation, Audit & Assurance. We partner with entrepreneurs in their critical decision making by providing them various analysis customized as per their requirement. We also help in the effective implementation of decisions and its subsequent monitoring as well.

Team Nucleus is comprised of people from Big4s and reputed consulting firms with combined experience of 30+ years.

Team is distinguished by their functional and technical expertise combined with their hands-on experience, thereby ensuring that our clients receive the most professional.

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