Issue No: 19

TOTAL DEAL SIZE:

\$1088 M +

DEAL COUNT:

23 +



WEEKLY DEAL ROUNDUP

12 April 2021 - 18 April 2021



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STARTUP	ABOUT	DEAL SIZE	ROUND	INVESTORS
BYJU'S The Learning App	Byju's Classes provides mobile-based courses for competitive test preparation and supplementary courses for students. It provides coaching for competitive entrance exams like IIT-JEE, CAT, UPSC, GMAT, GRE, engineering/medical, and school-curriculum-based courses for students.	USD 1 B	SERIES F	Baron Funds, Facebook co-founder Eduardo Saverin's B Capital Group, and US-based investment hedge fund XN Exponent Holding
Car () rade	CarTrade is an online listing platform for pre- owned cars. The classifieds portal offers its customers a condition report on the cars listed on the site, allows them to buy, list & sell their cars on the platform or through auctions.	USD 25 M	-	Malabar India Fund and IIFL
TOMORROW'S MONEY TODAY	M1xchange TReDS is a digital marketplace to sell the receivables to banks/NBFC set up under the approval of Reserve Bank of India (RBI) to facilitate the discounting of invoices and bills of exchange on a PAN India basis.	USD 10 M	SERIES E	Amazon's Smbhav Venture Fund, Beenext and Mayfield
upGrad	UpGrad is an online venture focused on delivering online programs. It offers online accredited courses and certificates in relevant industries such as E-Commerce, Big Data, and BFSI (Basel III).	USD 9.5 M	_	Unilazer Ventures 1/



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BEL DARA	Beldara is a B2B marketplace that allows international sales of 30 plus categories like automotive parts, safety & security equipment, home, kitchen and garden appliances, machinery, metals & mineral and more.	USD 7.4 M	L	Hindustan Media Ventures
boat plug into nirvana	boAt is a lifestyle brand that deals with fashionable consumer electronics including earphones, headphones, speakers, travel chargers, and premium rugged cables.	USD 6.7 M	-	Qualcomm Ventures
	Miko provides an Al-powered companion robot for children. It offers Miko which is an Al- powered robot that can talk, respond, educate, provide entertainment, and can understand the child's needs, emotions, likes, and dislikes.	USD 6.7 M	<u>y</u> }-	lvyCap Ventures, Chiratae Ventures, YourNest Capital and Keshav Murugesh Former Chairman of NASSCOM
MobiKwik	MobiKwik is India's leading fintech platform, operating businesses in consumer payments, payment gateway, and financial services.	USD 5 M	-	Clutch Of Investors



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CredFlow	CredFlow is an online B2B platform for invoice financing. The platform connects vendors, buyers, and financial institutions over a single platform to manage & increase cash flows via by receiving credit against their receivables/payables.	USD 2.1 M	SEED ROUND	Stellaris Venture Partners, Omidyar Network India, and Flourish Ventures
FUELBUDDY On demand fuel delivery	FuelBuddy is an on-demand delivery app for fuel. It serves not only corporate customers but also every vehicle which requires fuel on a regular basis. The aim is to transform an industry in which pilferage and adulteration are accepted norms.	USD 1.7 M		Jaipuria Family Office and other Investors
SOUSTAREADS	SOLETHREADS is a 'Made in India' footwear brand that's creating a flip flop revolution. It is an innovation led youth centric open footwear brand known for comfortable yet stylish flip flops.	USD 1.7 M	SERIES A	DSG Consumer Partners and Saama Capital
LearnVern	LearnVern is a training portal where anyone can learn any course in vernacular languages for free. Courses like Angular JS, Android, Core Java, Advance Java, PHP, Testing, Selenium all are available free for learning.	USD 1 M	-	Undisclosed International Investors 3/6



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D nova benefits	Nova provides a benefits marketplace for employees' health insurance policies. It offers health insurance, healthcare consultation, and other wellness facilities for employees and their families. It also offers claim settlement and third- party administration services.	USD 1 M	SEED ROUND	Multiply Ventures, Better Capital and Titan Capital
LOW CARB DELIGHTS	Lo! Low Carb Delights endeavours to create a line of Food products that will help make this transition to a low-carb diet for millions in India, seamlessly.	USD 1 M	PRE SERIES A	Chona Family Office
Super 🚯	SuperK is a tech-enabled grocery retail aggregator enabling local entrepreneurs to set up and operate mini supermarkets.	USD 0.8 M	SEED ROUND	Strive VC
Ø LimeChat	Limechat provides a personalised shopping experience for D2C companies on chat platforms using L3 conversational AI.	USD 0.75 M	SEED ROUND	Pi Ventures and Stellaris Venture Partners



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Spintly	Spintly is a wireless cloud-based access control platform which enables users to access doors using their smartphones and eliminates more than 95% of access control cabling in buildings.	USD 0.6 M	SEED ROUND	Silicon Valley-based Riso Capital
VIDYAKUL	Vidyakul is an vernacular e-learning platform that helps state board students to learn academics via pre-recorded and live lectures.	USD 0.5 M	SEED ROUND	Jain International Trade Organisation (JITO) Angel Network
FIT. LIT. SWACKTIVITY	TagzFoods is a supplier of snacks and food products. It supplies healthy snacks, food products, personal care products, and other food ingredients for kids and teens.	USD 0.5 M	PRE SERIES A	Venture Catalysts
SUM ACTION SPEAKS	Anka SumMor Foods is a technology-enabled income and distribution organization that presents plug-and-play service to emerging brands.	USD 0.4 M	PRE SERIES A	Inflection Point Ventures (IPV) 5/6



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	EF Polymer is a natural water-absorbent polymer using biodegradable waste so that the designed product is also biodegradable and completely pollution free.	USD 0.35 M	SEED ROUND	MTG Ventures, Inc, Yosemite LLC, Beyond Next Ventures Inc, and angel investor Tatsuya Suzuki
upscale	Upscale is a new-age sales engagement platform that automates sales outreach by using multiple channels like email, phone calls, LinkedIn, text messages and more.		SEED ROUND	Powerhouse Ventures, Java Capital, and GSF Accelerator
	Dybo is a visual tech startup which specialises in product visualisation technology for commerce.	USD 0.15 M	SEED ROUND	Spanache, a Singapore-based venture capital firm